



**Keeping you informed: Some plans become non-commissionable starting Nov. 1**

Notice and delivery of amendment to Appendix B of your Medicare contract

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Dear <Agent name>,

Aetna routinely reviews and updates our distribution strategy, including the commissionable status of our plan offerings. As a result, we have made a business decision to change certain plans in CA, CT, DC, FL, MD, NY, TX, UT, VA and WA to non-commissionable starting November 1, 2024.

## What you need to know

- The below plans will become non-commissionable for applications with a signature date on and after November 1, 2024.
- There is no impact to renewal compensation for renewing members in these plans.
- If any of your current members enroll into a non-commissionable plan on or after November 1, you will remain the Agent of Record (AOR) and will continue to receive renewals. (Exception: If your client enrolls through another agent, you will lose AOR status and will not receive renewals. Review our [AOR retention policy](#).)

## 2025 plans that will be non-commissionable effective November 1, 2024

Important: In some states, there are multiple contract-PBPs with the same plan name, that are available in different counties. **Please see below for the exact contract-PBP/plan name/county combinations that are impacted.** These contract-PBPs are changing to non-commissionable in all counties where they're available. **There is no impact to other plans.**

State	Contract-PBP	Plan name	Service area
CA	H5521-370	Aetna Medicare Choice (PPO)	Amador, El Dorado, Santa Cruz, Solano
CA	H5521-425	Aetna Medicare Core (PPO)	Alameda, Amador, El Dorado, Fresno, Madera, Marin, Napa, Placer, Sacramento, San Francisco, San Joaquin, San Luis Obispo, Santa Clara, Santa Cruz, Solano, Sonoma, Stanislaus, Yolo, San Mateo
CT	H5521-446	Aetna Medicare Discover (PPO)	Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham
DC	H5521-480	Aetna Medicare Eagle (PPO)	District of Columbia
FL	H1609-056	Aetna Medicare FL Dual Select (HMO D-SNP)	Charlotte, Collier, Lee
FL	H1609-066	Aetna Medicare FL Select (HMO)	Miami-Dade
FL	H1609-067	Aetna Medicare FL Select (HMO)	Hernando, Hillsborough, Pasco, Pinellas
FL	H5521-432	Aetna Medicare FL Explorer Premier (PPO)	Martin, Palm Beach, St. Lucie
FL	H5521-437	Aetna Medicare FL Explorer Premier (PPO)	Hernando, Hillsborough, Pasco, Pinellas, Polk
MD	H3931-097	Aetna Medicare Connect Plus (HMO-POS)	Anne Arundel, Baltimore, Baltimore City, Carroll, Frederick, Harford, Howard, Montgomery
MD	H5521-480	Aetna Medicare Eagle (PPO)	Anne Arundel, Baltimore, Baltimore City, Carroll, Frederick, Harford, Howard, Montgomery
MD	H5521-482	Aetna Medicare Value Plus (PPO)	Anne Arundel, Baltimore, Baltimore City, Carroll, Frederick, Harford, Howard, Montgomery
NY	H3312-062	Aetna Medicare Value (HMO-POS)	Albany, Columbia, Delaware, Dutchess, Greene, Montgomery, Orange, Putnam, Rensselaer, Saratoga, Schenectady, Schoharie, Sullivan, Ulster, Warren, Washington
NY	H3312-087	Aetna Medicare Assure (HMO D-SNP)	Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Yates
NY	H5521-110	Aetna Medicare Premier (PPO)	Albany, Columbia, Delaware, Dutchess, Greene, Montgomery, Orange, Putnam, Rensselaer, Saratoga, Schenectady, Schoharie, Sullivan, Ulster, Warren, Washington
NY	H5521-459	Aetna Medicare Platinum (PPO)	Albany, Allegany, Broome, Cattaraugus, Cayuga, Chautauqua, Chemung, Chenango, Clinton, Columbia, Cortland, Delaware, Dutchess, Erie, Essex, Franklin, Fulton, Genesee, Greene, Hamilton, Herkimer, Jefferson, Lewis, Livingston, Madison, Monroe, Montgomery, Niagara, Oneida, Onondaga, Ontario, Orange, Orleans, Oswego, Otsego, Putnam, Rensselaer, Saratoga, Schenectady, Schoharie, Schuyler, Seneca, St. Lawrence, Steuben, Sullivan, Tioga, Tompkins, Ulster, Warren, Washington, Wayne, Wyoming, Yates
NY	H5521-521	Aetna Medicare Elite (PPO)	Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Yates
NY	H5521-522	Aetna Medicare Premier (PPO)	Livingston, Monroe, Ontario, Orleans, Seneca, Wayne, Yates
TX	H3288-007	Aetna Medicare Choice (PPO)	El Paso
TX	H8332-004	Aetna Medicare Value (HMO)	El Paso

UT	H5521-101	Aetna Medicare Choice (PPO)	Davis, Iron, Salt Lake, Utah, Washington, Weber
UT	H8649-003	Aetna Medicare Advantra (HMO-POS)	Box Elder, Cache, Davis, Iron, Morgan, Rich, Salt Lake, Summit, Tooele, Utah, Washington, Weber
VA	H3931-162	Aetna Medicare Value (HMO-POS)	Albemarle, Alexandria City, Alleghany, Amelia, Arlington, Augusta, Bath, Bland, Botetourt, Brunswick, Buchanan, Buckingham, Buena Vista City, Caroline, Carroll, Charles City, Charlotte, Charlottesville City, Chesterfield, Clarke, Colonial Heights City, Covington City, Craig, Cumberland, Danville City, Dickenson, Dinwiddie, Emporia City, Fairfax, Fairfax City, Falls Church City, Fauquier, Floyd, Fluvanna, Franklin, Frederick, Fredericksburg City, Galax City, Giles, Goochland, Grayson, Greene, Greensville, Hanover, Henrico, Henry, Highland, Hopewell City, King William, Lexington City, Loudoun, Louisa, Lunenburg, Madison, Manassas City, Manassas Park City, Martinsville City, Mecklenburg, Montgomery, Nelson, New Kent, Nottoway, Page, Patrick, Petersburg City, Pittsylvania, Powhatan, Prince George, Prince William, Pulaski, Radford City, Rappahannock, Richmond City, Roanoke, Roanoke City, Rockbridge, Salem City, Scott, Spotsylvania, Stafford, Staunton City, Tazewell, Warren, Waynesboro City, Winchester City, Wythe, Halifax, King George, Lee, Norton City, Orange, Russell, Shenandoah, Smyth, Washington, Wise
VA	H5521-084	Aetna Medicare Value Plus (PPO)	Accomack, Alleghany, Amelia, Augusta, Bath, Bland, Botetourt, Brunswick, Buchanan, Buckingham, Buena Vista City, Caroline, Carroll, Charles City, Charlotte, Chesapeake City, Chesterfield, Colonial Heights City, Covington City, Craig, Cumberland, Danville City, Dickenson, Dinwiddie, Emporia City, Essex, Floyd, Franklin, Franklin City, Galax City, Giles, Gloucester, Goochland, Grayson, Greensville, Hampton City, Hanover, Henrico, Henry, Highland, Hopewell City, Isle of Wight, James City, King and Queen, King William, Lancaster, Lexington City, Lunenburg, Martinsville City, Mathews, Mecklenburg, Middlesex, Montgomery, New Kent, Newport News City, Norfolk City, Northampton, Northumberland, Nottoway, Patrick, Petersburg City, Pittsylvania, Poquoson City, Portsmouth City, Powhatan, Prince George, Pulaski, Radford City, Richmond, Richmond City, Roanoke, Roanoke City, Rockbridge, Salem City, Scott, Southampton, Staunton City, Suffolk City, Surry, Sussex, Tazewell, Virginia Beach City, Waynesboro City, Westmoreland, Williamsburg City, Wythe, York, Albemarle, Charlottesville City, Fluvanna, Greene, Halifax, King George, Lee, Louisa, Madison, Nelson, Norton City, Orange, Russell, Shenandoah, Smyth, Washington, Wise
WA	H3748-006	Aetna Medicare Elite (HMO-POS)	Cowlitz
WA	H3748-017	Aetna Medicare Classic (HMO-POS)	Spokane, Stevens

## Your contract amendments

At this time, you are receiving an amendment to Appendix B of your Medicare contract reflecting that the above-mentioned plans are non-commissionable for new sales effective November 1, 2024.

Use the link below to view the 2025 producer agreement and updated Appendix B. If you have any issues, please contact Aetna Medicare Broker Services.

[Access the 2025 Producer Agreement and the updated Appendix B](#)

**IMPORTANT:** This amendment becomes automatically effective as of November 1, 2024. You are responsible for understanding the obligations contained within it. You are bound by, and subject to the terms of, the amendment as of November 1, 2024.



## Questions? We're here to help

For assistance, please reach out to the Broker Services team at 866-714-9301 or [brokersupport@aetna.com](mailto:brokersupport@aetna.com). To learn more about plans available in your market, please contact your local [Aetna Medicare Broker Manager](#).

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